



Making the right moves is important whether your company is growing or downsizing.

Business Solutions is a consulting firm specializing in the design of administrative and operational structure in meeting enterprise-wide goals and objectives.

Founded in 1994 by Anne-Jeanne Rothchild, Business Solutions started as the solution for entrepreneurial friends seeking advice and support to grow their businesses.

Today, our clients range from entrepreneurs to government agencies, small to mid-sized and global corporations in both the profit and nonprofit sectors. We welcome projects big and small.

Find out how we've helped other businesses improve efficiency and bottom line results. Your next strategic move is a phone call away.

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Our Structure For Success® Program: Your Solution To Moving Forward.

BUSINESS SOLUTIONS: YOUR STRATEGIC PARTNER

Sustaining a competitive edge requires creative solutions that meet your unique goals and objectives while supporting your key producers.

At Business Solutions, our philosophy regarding the importance of structure in achieving long term success and effectiveness targets the foundation of your organization; namely the systems, procedures, and practices.

Our mission is to assist you in optimizing your efficiency, accuracy, and bottom line profitability. Our six-step program, outlined on the panels to the right, was designed with this end in mind.



Business Solutions developed the Structure For Success® program to facilitate design of strategic solutions which focus on end to end activities that improve efficiency of resource utilization and increase customer value.

Step One

IDENTIFY.

Identify the desired outcome. Where do the operational breakdowns or inefficiencies exist? Are there new goals or objectives the company would like to set either in response to the economy or for long term planning? What available resources (human and other) can be utilized / contracted in producing the desired outcome?

Step Two

ANALYZE.

Analyze the specifics of the identified issues, tasks, or goals. Depending on the desired outcome, this process might require using analysis tools like SWOT (Strength, Weakness, Opportunities, and Threats).

Step Three

STRATEGIZE.

Once you have identified the desired outcome and have a handle on the available resources, build a plan to allocate the resources and set timelines for the project. Be careful to build your key producers into the plan only where and when absolutely necessary. The idea isn't to lose productivity while you structure for success.

Step Four

IMPLEMENT.

Put your strategic plan into action. In the identification process a project manager should have been selected. It will be that person's job to ensure the project stays focused, on budget and on time. As no project is successful without team work, the project manager is ideally someone with good people skills as well as time and financial management skills.

Step Five

EVALUATE.

Evaluate the progress of the project. Often, corrective measures and adjustments to timelines are required as unforeseen challenges arise. Again, an effective project manager will be able to keep these to a minimum or of little impact to the overall strategy.

Step Six

VALIDATE.

Validation is a different version of analysis. In the validation process, the team reviews the overall project and determines if the desired outcome is met. In other words, did the project meet the need? Is it sustainable? Are the successes replicable? Any open issues, invoices, or payments should be closed at this stage.

Let's take the next step together and design a strategic plan customized to your unique needs. In today's economy no one can afford to be a step behind the competition. Call or visit us online at www.StructureForSuccess.com



Business Solutions:

Designing Structure For Success

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